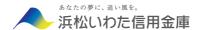


### HAMAMATSU IWATA SHINKIN BANK

114-1 Motoshiro-cho, Chuo-ku, Hamamatsu, Shizuoka 430-0946, Japan TEL:+81-53-450-3250

### About Hamamatsu Iwata Shinkin Bank 浜松いわた信用金庫



Established in 1950. Hamamatsu lwata Shinkin Bank is a shinkin bank headquartered in Chuo-ku of Hamamatsu City in Shizuoka Prefecture. With western Shizuoka Prefecture. centering on Hamamatsu, as its business area. Hamamatsu Iwata Shinkin Bank ranks number one in terms of the volume of deposits and loans among the nine shinkin banks within Shizuoka Prefecture. Western Shizuoka Prefecture is situated in the geographic center of Japan and is noted for its mild climate, attributes that have helped spur the development of a diverse range of industries in the region over many years. Renowned as

the birthplace of such leading companies as Suzuki Motor Corporation, Yamaha Corporation and Honda Motor Co., Ltd., this region has witnessed the development of such industries as the automobile, musical instruments and machinery and metals industries, and has supported Japan's economy as a manufacturing hub. Hamamatsu, the location of our Head Office, is also home to numerous manufacturing plants and has attracted a large number of expat workers from overseas countries, which gives the city a rich international flavor.

#### Outline of Hamamatsu Iwata Shinkin Bank (As of March 31, 2025)

Head Office: 114-1 Motoshiro-cho, Chuo-ku, Hamamatsu,

Shizuoka 430-0946, Japan

Established: April 10, 1950 Deposits: ¥2,845 billion

(including certificates of deposit)

Loans and Bills Discounted: ¥1,393 billion Share Capital: ¥2.24 billion (120,862 members)

#### **Number of Employees:**

Hamamatsu Iwata Shinkin Bank (non-consolidated): 1,618 Hamamatsu Iwata Shinkin Bank Group (total): 1,674

**Number of Branches:** 

86 branches and 49 external ATM corners

#### **Principal Business Operations:**

Deposits, loans, investments in marketable securities, domestic exchange, foreign exchange, corporate bonds underwriting and

registration, incidental services

#### **Business Region**:

#### Shizuoka Prefecture

Hamamatsu City, Iwata City, Fukuroi City, Kosai City, Kakegawa City, Omaezaki City, Kikugawa City, Makinohara City, Shimada City

(Kawane-cho is excluded), Shuchi-gun, Yoshida-cho (Haibara-gun)



#### **Overseas Office:**

Bangkok Representative Office





The Management Philosophy clearly states the core values of Hamamatsu Iwata Shinkin Bank. The philosophy, declared both internally and externally, represents the Bank's missions and business objectives and serves as action guidelines for our employees and directors. We have formulated the Management Philosophy so that all employees and directors fully understand its intent and act toward its realization.

### For local communities

We create new value and contribute to

For customers We walk side by side with customers toward a bright future, regarding their happiness as our own happiness.

> Management Philosophy

For employees and directors We continue to spur change and take on challenges in seeking to become a vibrant organization

We undertake fair and sound management and help to create a sustainable society

#### What Is the Shinkin Bank?

The shinkin bank is a financial institution that operates within a limited area and serves local residents and small- and mediumsized enterprises in the area. Unlike a commercial bank, which is a joint stock company, it is a cooperative financial institution operating with capital contributions from its members and under the fundamental principle of being not-for-profit and providing mutual cooperation and solidarity.

Working closely with local communities and acting first and foremost for the promotion of regional development is what the shinkin bank does and our raison d'etre.

#### **About Shinkin Central Bank**

Shinkin Central Bank (SCB), established in 1950, is a cooperative financial institution serving as the central bank for shinkin banks in Japan. Its name was changed from the Zenshinren Bank to Shinkin Central Bank on October 1, 2000, and its preferred shares were listed on the Tokyo Stock Exchange on December 22 of the same year.

SCB is one of the largest and healthiest financial institutions in Japan, with total assets amounting to ¥47.9 trillion, the capital adequacy ratio (non-consolidated, domestic standard) standing at 24.01% and the ratio of bad loans standing at 0.22%. It is also one of the few financial institutions to issue debentures. SCB works closely together with its member shinkin banks while assuming three roles, specifically as the central bank of shinkin banks, as an institutional investor and as a regional financial institution.

Total assets, the capital adequacy ratio (non-consolidated) and the ratio of bad loans are as of March 31, 2025.

#### ■ Corporate Data of Shinkin Central Bank

Name	Shinkin Central Bank
Established	June 1, 1950
Number of Employees and Full-Time Directors	1,297 (including 14 full-time directors)
Network	Domestic: 14; Overseas: 6*
Total Assets	¥47,991.9 billion
Paid-in Capital	¥890.9 billion
Capital Adequacy Ratio	24.01% (non-consolidated, domestic standard)
Number of Member <i>Shinkin</i> Banks	254

\* Including Shinkin International Ltd. (As of March 31, 2025)

**Bangkok Representative Office** 

### **Overseas Business Support Services**

### **Overseas Business Support Center**

The Overseas Business Support Center collaborates with such external support organizations as the Japan External Trade Organization (JETRO), local governments and Shinkin Central Bank

(SCB) to offer overseas business support services matched to customer needs. Our service lineup includes providing information on local business and other conditions and assisting in the formulation of plans for setting up operations overseas



The BANK held a networking event in

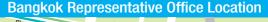
#### In January 2014, Hamamatsu Iwata Shinkin Bank opened a representative office in Bangkok, Thailand, a city expected to serve as a business hub in Asia. The office provides various support services, including providing

information on Thailand and neighboring countries, assisting with site visits and providing referrals to local experts and supporting organizations.

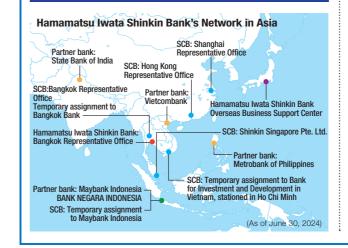


#### **Bangkok Representative Office**

Address: 19th Floor, 1901, Athenee Tower, 63 Wireless Road, Lumpini, Pathumwan, Bangkok 10330, Thailand TEL: +66-(0)2-168-8303 FAX: +66-(0)2-168-8305







Number of support cases for overseas business

advancement and trade: 260

## **Hamamatsu Iwata Shinkin Bank Corporate History**

#### The Hamamatsu Shinkin Bank (Hamashin) Corporate History

April 1950	Hamamatsu Credit Association established in accordance with the Small- and Medium-Sized Enterprise Cooperatives Act
May 1950	Head Office opened in Renjaku-cho (near the present Renjaku post office) and business commenced
November 1951	Reorganized as a <i>shinkin</i> bank and became Hamamatsu Shinkin Bank along with the enforcement of the Shinkin Bank Act
December 1952	Head Office moved to Tenma-cho (location of the current Tenma-cho Branch)
March 1962	Established the Hamamatsu Shinkin Bank Basic Policies
October 1968	Computers introduced and offline processing begins
October 1969	Head Office moved to newly constructed building in Motoshiro-cho
December 1974	Deposits reach ¥100.0 billion
October 1977	Operation Center moved to newly constructed building
October 1981	Third online system goes into operation and installation of automated teller machines (ATMs) commenced
June 1987	Hamashin Recreation Center completed
October 1989	Deposits reach ¥500.0 billion
April 1992	Hamashin Consultation Plaza opened in Nakazawa-cho as a specialized consultation counter
May 1997	Hamashin website established
August 1998	Internet banking (home banking/firm banking) transactions commenced
December 1999	Deposits reach ¥1,000.0 billion
April 2000	Marked the 50th anniversary of our establishment
April 2006	Established the Hamamatsu Shinkin Bank Basic Principles (revised version of the Basic Policies established in 1962)
July 2007	Held the 1st Hamashin Business Matching Fair
October 2007	Established the Shizuoka Prefecture Western Region Shinkin Economic Research Institute jointly with Enshu Shinkin Bank
November 2008	Held the 1st Sanen-nanshin Shinkin Summit and the Sanen- nanshin Shinkin Product Exhibition
January 2009	Became a member of the Tokai Region Shinkin Joint Business Center and online system modified
April 2010	Marked the 60th anniversary of our establishment
January 2014	Opened Bangkok Representative Office, the first overseas office

#### The Iwata Shinkin Bank (Iwashin) Corporate History

April 1950	lwata Credit Association established in accordance with the Small- and Medium-Sized Enterprise Cooperatives Act
May 1950	Head Office and Mitsuke Branch opened in Nakaizumi and Mitsuke, respectively, in Iwata City
November 1951	Reorganized as a <i>shinkin</i> bank and became Iwata Shinkin Bank along with the enforcement of the Shinkin Bank Act
May 1955	Head Office newly constructed in front of Iwata Station
February 1963	Business region expanded to Toei-cho, Toyone-mura, Tomiyama-mura and Tsugu-mura in Kitashitara-gun, Aichi Prefecture
August 1966	Business region expanded to Hamamatsu City and Kamimura in Hamana-gun
May 1968	Computers introduced and a centralized business processing system established
November 1971	Computer Center newly constructed
April 1975	Online deposit processing started among all branches
August 1979	Deposits reach ¥100.0 billion
November 1986	Operation Center moved to newly constructed building
June 1995	lwashin Consultation Center opened
January 1997	Held a corporate image (CI) presentation meeting / logo mare established
September 1997	Young Business Managers' Association Success 21 established
January 1999	Handling of fund transfers over the Internet started
December 2001	Deposits reach ¥500.0 billion
May 2003	Became a member of the Tokai Region Shinkin Joint Business Center
April 2004	Operations using a mobile banking vehicle launched for the first time among $\textit{shinkin}\xspace$ banks
May 2005	Held the First Iwashin Ai Ai Concert
June 2010	Held the First Seminar on Brazil's Economy
December 2010	Publication of <i>i Zoom</i> , Iwashin's magazine to discover regional attractiveness, started
May 2014	lwashin's intellectual property study group called i Cube established
May 2015	Regional Revitalization Strategy Promotion Desk established
April 2016	Iwashin Business Start-up Support Desk established
December 2016	Deposits reach ¥700.0 billion

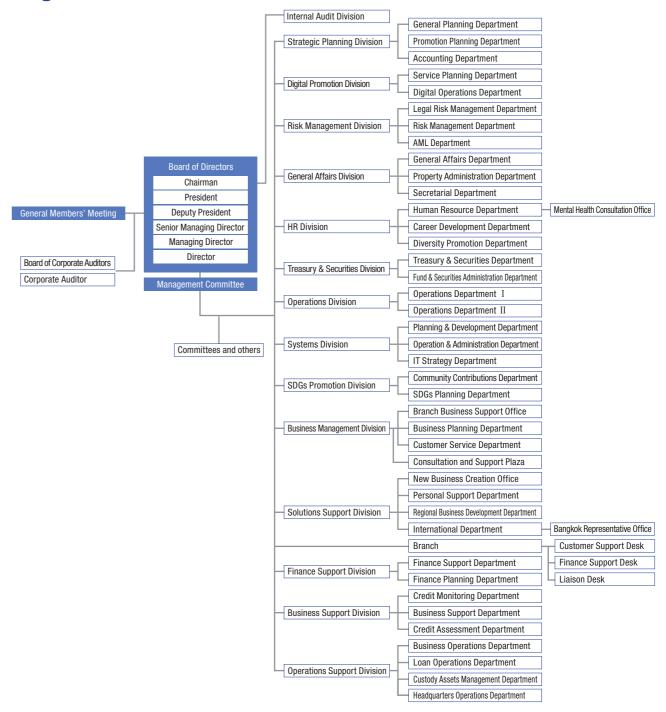
September 2017 Basic merger agreement concluded Logo mark and corporate message announced

#### Hamamatsu Iwata Shinkin Bank Corporate History

January 2019	Hamamatsu Shinkin Bank get merged with Iwata Shinkin Bank and formed "Hamamatsu Iwata Shinkin Bank."
April 2020	Celebrated its 70th anniversary
June 2020	Innovation Hub / Co-working Space "FUSE" has started its business
October 2022	New head office has started its business
December 2023	New head office building construction has completed
April 2025	Celebrated its 75th anniversary

**Organization Chart** 

As of July 1, 2025



## **Board of Directors and Corporate Auditors**

As of July 1, 2025

Chairman Kenichiro Mimuro President Hirohisa Takayanagi Deputy President Hisao Miwa Senior Managing Director Seidai Hirai Senior Managing Director Hiroyasu Hanba Managing Director Kazuhiro Hashishita Managing Director Takahiko Shimizu Managing Director Shoji Sato

Hiroaki Matsushima Shinji Takahashi Director Mototaka Ikeno Director Shinya Sawaki Director Akira Hiruma\*1

Corporate Auditor Corporate Auditor Corporate Auditor

Standing Corporate Auditor Masayuki Sano Naojiro Suzuki Naoko Tatsumi\*2 Yukihiro Ito

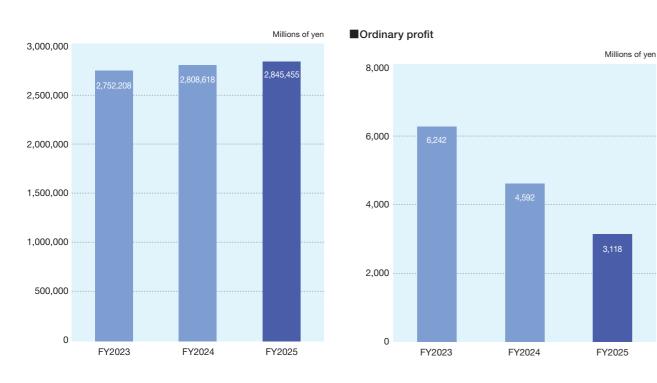
<sup>\*1</sup> Akira Hiruma is an outside directors appointed as provided for in the industrial Agreement on Measures to improve the Functionality to General Members Meeting adopted within the

<sup>\*2</sup> Naoko Tatsumi is an outside corporate auditor appointed as provided for in Article 32-5 of the Shinkin Bank Act.

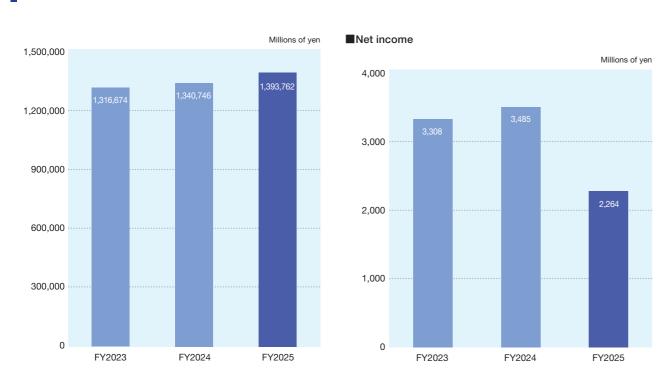
### **Business Results**

#### Balance of deposits (including certificates of deposit)





#### Balance of loans and bills discounted

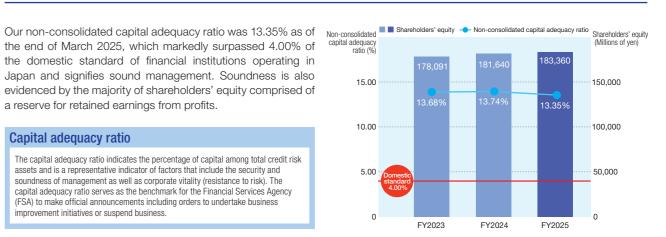


#### **Non-Consolidated Capital Adequacy Ratio**

the domestic standard of financial institutions operating in Japan and signifies sound management. Soundness is also evidenced by the majority of shareholders' equity comprised of a reserve for retained earnings from profits.

#### Capital adequacy ratio

The capital adequacy ratio indicates the percentage of capital among total credit risk assets and is a representative indicator of factors that include the security and soundness of management as well as corporate vitality (resistance to risk). The capital adequacy ratio serves as the benchmark for the Financial Services Agency (FSA) to make official announcements including orders to undertake business improvement initiatives or suspend business.



#### **Risk-Monitored Loans for Fiscal 2025**

In the fiscal year ended March 31, 2025, loans subject to mandatory disclosure based on the Shinkin Bank Act and the Financial Reconstruction Act decreased 3,724 million yen compared to the previous fiscal year, to 61,442 million yen, and its ratio to total credit balance came to 4.34%.

The coverage ratio for the said loans based on guarantees, collateral, etc. was 82.5%.

Going forward, we will ensure the soundness of assets by reinforcing risk management systems and contribute to wide-area regional development mainly by proactively providing management consultation to client companies and supporting the borrowers' recovery from financial difficulties, as part of our responsibilities as a regional financial institution.

#### Status of coverage and provision for loans subject to mandatory disclosure based on the Shinkin Bank Act (risk-monitored loan) and the Financial Reconstruction Act

	Unit: Millions of						Unit: Millions of yen	
	Category		Balance of loans subject to mandatory disclosure (a)	Amount of coverage (b)	Estimated collectible accounts receivable amount based on collateral, guarantee, etc. (c)	Bad debt reserves (d)	Coverage ratio (b)/(a)	Provision ratio (d)/(a-c)
		FY2024	2,165	2,165	1,060	1,105	100.0%	100.0%
Bar	nkrupt and quasi-bankrupt loans	FY2025	2,679	2,679	1,296	1,383	100.0%	100.0%
Del	linguant lange	FY2024	52,430	47,314	37,506	9,808	90.2%	65.7%
Del	inquent loans	FY2025	47,135	42,664	33,137	9,527	90.5%	68.0%
Cuk	ostandard loans	FY2024	10,570	4,824	2,495	2,329	45.6%	28.8%
Sul	Substandard loans	FY2025	11,627	5,358	2,918	2,439	46.0%	28.0%
	Loans past due three months or more	FY2024	31	21	18	2	69.3%	22.9%
	Loans past due tillee months of more	FY2025	1	1	1	-	100.0%	100.0%
	Restructured loans	FY2024	10,539	4,803	2,476	2,326	45.5%	28.8%
	Restructured loans	FY2025	11,626	5,357	2,917	2,439	46.0%	28.0%
Cuk	ototal (A)	FY2024	65,166	54,305	41,061	13,243	83.3%	54.9%
out	ototal (A)	FY2025	61,442	50,703	37,351	13,351	82.5%	55.4%
Mor	rmal lagna (D)	FY2024	1,301,778					
NUI	Normal loans (B)	FY2025	1,353,613					
Tot	al credit balance (A)+(B)	FY2024	1,366,945					
100	ai cicuit baiaince (A)-F(B)	FY2025	1,415,055					

## **Non-Consolidated Balance Sheets**

	Millions of	Thousands of U.S. dollars (Note 2)		
As of March 31, 2025 and 2024	2025	2025		
Assets				
Cash and Due from Banks	¥ 688,763	¥ 820,160	\$ 4,606,186	
Call Loans	6	_	40	
Monetary Claims Bought	93	222	621	
Money Held in Trusts	14,988	_	100,234	
Securities	978,561	963,118	6,544,245	
Loans and Bills Discounted	1,393,762	1,340,746	9,320,952	
Foreign Exchanges	1,783	525	11,924	
Other Assets	29,400	20,106	196,616	
Fixed Assets	28,760	29,697	192,335	
Prepaid Pension Cost	2,799	2,493	18,718	
Deferred Tax Assets	6,025	6,420	40,292	
Customer's Liabilities for Acceptances and Guarantees	19,393	23,600	129,693	
Reserve for Possible Loan Losses	(14,863)	(15,088)	(99,398)	
Total Assets	¥ 3,149,477	¥ 3,192,005	\$ 21,062,509	
Liabilities and Net Assets				
Liabilities				
Deposits	¥ 2,843,035	¥ 2,806,698	\$ 19,013,141	
Certificates of Deposit	2,420	1,920	16,184	
Foreign Exchanges	23	21	153	
Other Liabilities	163,697	218,705	1,094,743	
Reserve for Employee Bonuses	1,600	1,531	10,700	
Reserve for Employee Retirement Benefits	349	320	2,333	
Other Reserves	1,072	1,067	7,169	
Deferred Tax Liabilities	_	_	_	
Acceptances and Guarantees	19,393	23,600	129,693	
Total Liabilities	¥ 3,031,593	¥ 3,053,866	\$ 20,274,145	
Net Assets				
Share Capital	¥ 2,242	¥ 2,262	\$ 14,993	
Legal Reserve	2,262	2,286	15,127	
Special Reserve	173,972	170,473	1,163,458	
Unappropriated Retained Earnings	3,173	4,497	21,219	
Total Members' Equity	181,651	179,520	1,214,813	
Net Unrealized Gains on Available-for-Sale Securities	(63,767)	(41,381)	(426,449)	
Total Net Assets	¥ 117,883	¥ 138,138	\$ 788,356	
Total Liabilities and Net Assets	¥ 3,149,477	¥ 3,192,005	\$ 21,062,509	

## **Non-Consolidated Statements of Income**

	Millions o	f yen (Note 1)	Thousands of U.S. dollars (Note 2)
As of March 31, 2025 and 2024	2025	2024	2025
Income			
Interest on:	¥ 26,065	¥ 23,202	\$ 174,319
Loans and Bills Discounted	16,301	15,630	109,020
Securities	6,996	6,221	46,791
Others	2,767	1,350	18,507
Fees and Commissions	5,256	4,552	35,153
Other Income	2,839	8,104	18,989
Total Income	¥ 34,162	¥ 35,859	\$ 228,462
Expenses			
Interest on:	¥ 4,271	¥ 447	\$ 28,568
Deposits	1,666	190	11,147
Other	2,604	256	17,420
Fees and Commissions	2,796	2,685	18,698
General and Administrative Expenses	20,199	20,579	135,085
Other Expenses	3,875	7,827	25,915
Total Expenses	¥ 31,142	¥ 31,540	\$ 208,267
Income Before Income Taxes	3,019	4,319	20,194
Income Taxes			
Current	482	55	3,229
Deferred	272	777	1,820
Net Income	¥ 2,264	¥ 3,485	\$ 15,144

# **Unappropriated Retained Earnings**

	Millions of	Thousands of U.S. dollars (Note 2)	
As of March 31, 2025 and 2024	2025	2024	2025
At Beginning of the Year	¥ 3,173	¥ 4,497	\$ 21,225
Reversal of Reserve	20	23	136
Appropriation	2,111	3,612	14,123
Transfer to Legal Reserve	0	0	0
Cash Dividends for Member Common Share	111	112	747
Special Reserve	2,000	3,500	13,375
At End of the Year	¥ 1,082	¥ 908	\$ 7,238

Notes 1. Amounts of less than one million yen have been omitted.
2. U.S. dollars amounts are converted for convenience only at ¥149.53 per U.S.\$1.00, the rate prevailing on March 31, 2025.

Notes 1. Amounts of less than one million yen have been omitted.
2. U.S. dollars amounts are converted for convenience only at ¥149.53 per U.S.\$1.00, the rate prevailing on March 31, 2025.

## **Consolidated Balance Sheets**

	Millions of	yen (Note 1)	Thousands of U.S. dollars (Note 2)
As of March 31, 2025 and 2024	2025	2024	2025
Assets			
Cash and Due from Banks	¥ 689,247	¥ 820,673	\$ 4,609,422
Call Loans	6	_	40
Monetary Claims Bought	93	222	621
Monetary Held in Trusts	14,988	_	100,234
Securities	978,257	962,815	6,542,212
Loans and Bills Discounted	1,390,264	1,338,193	9,297,559
Foreign Exchanges	1,783	525	11,924
Other Assets	45,873	35,736	306,781
Fixed Assets	28,790	29,591	192,536
Prepaid Pension Cost	2,799	2,493	18,718
Deferred Tax Assets	6,133	6,561	41,015
Customers' Liabilities for Acceptances and Guarantees	19,393	23,600	129,693
Reserve for Possible Loan Losses	(15,090)	(15,413)	(100,916)
Total Assets	¥ 3,162,541	¥ 3,205,000	\$ 21,149,876
Liabilities and Net Assets			
Liabilities			
Deposits	¥ 2,840,064	¥ 2,803,267	\$ 18,993,272
Certificates of Deposit	2,420	1,920	16,184
Other Liabilities	174,352	230,026	1,166,000
Foreign Exchanges	23	21	153
Reserve for Employee Bonuses	1,617	1,554	10,813
Reserve for Employee Retirement Benefits	427	401	2,855
Other Reserves	1,081	1,089	7,229
Deferred Tax Liabilities	_	_	_
Acceptances and Guarantees	19,393	23,600	129,693
Total Liabilities	¥ 3,039,382	¥ 3,061,882	\$ 20,326,235
Net Assets			
Share Capital	¥ 2,242	¥ 2,262	\$ 14,993
Retained Earnings	184,684	182,236	1,235,096
Total Members' Equity	186,926	184,498	1,250,090
Net Unrealized Gains on Available-for-Sale Securities	(63,767)	(41,381)	(426,449)
Minority Interests	_		_
Total Net Assets	¥ 123,159	¥ 143,117	\$ 823,640
Total Liabilities and Net Assets	¥ 3,162,541	¥ 3,205,000	\$ 21,149,876

## **Consolidated Statements of Income**

		Millions of	yen (Note 1)		Thousands of U.S.	dollars (Note 2)
As of March 31, 2025 and 2024	2025		2024		202	5
Income						
Operating Income	¥	25,878	¥	22,939	\$	173,066
Loans and Bills Discounted		16,278		15,621		108,862
Securities		6,833		5,967		45,696
Others		2,767		1,350		18,507
Fees and Commissions		5,379		4,668		35,973
Other Income		8,739		13,757		58,445
Total Income	¥	39,997	¥	41,366	\$	267,485
Expenses						
Operating Expenses	¥	4,270	¥	446	\$	28,559
Deposits		1,665		190		11,138
Others		2,604		256		17,420
Fees and Commissions		2,546		2,438		17,033
General and Administrative Expenses		20,001		20,378		133,765
Other Expenses		9,610		13,401		64,268
Total Expenses	¥	36,429	¥	36,665	\$	243,626
Income Before Income Taxes	¥	3,567	¥	4,700	\$	23,859
Income Taxes						
Current		700		257		4,687
Deferred		305		796		2,041
Minority Interests in Income		0		0		0
Net Income	¥	2,561	¥	3,645	\$	17,130

# **Retained Earnings**

	Millions of y	yen (Note 1)	Thousands of U.S. dollars (Note 2)
As of March 31, 2025 and 2024	2025	2024	2025
At Beginning of the Year	¥ 181,801	¥ 178,269	\$ 1,215,817
Changes During the Year	0	0	0
Net Income	2,561	3,645	17,130
Cash Dividends for Member Common Share	112	114	755
Increase by Merger	0	0	_
At End of the Year	¥ 184,249	¥ 181,801	\$ 1,232,192

Notes 1. Amounts of less than one million yen have been omitted.
2. U.S. dollars amounts are converted for convenience only at ¥149.53 per U.S.\$1.00, the rate prevailing on March 31, 2025.

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